



AGENDA









CLUSTER FOR BIOTECH /
PHARMA AND MEDTECH
IN NORTHERN GERMANY



500 companies



with 42,300 employees



Gross value added

4.0 billion €







CLUSTER FOR BIOTEC >> PHARMA AND MEDTECT IN NORTHERN GERMANY

- Membership association with more than 230 corporate members
- 10-person managing board with leading heads from regional research & industry
- Strategy building on various topics
- Working Groups in the areas of regulatory affairs, medical apps, HR, innovation management



500 LIFE SCIENCE MORD MAN GENERAL CM SH

ONE CENTRAL CONTACT FOR LIFE SCIENCES IN NORTHERN GERMANY

employees

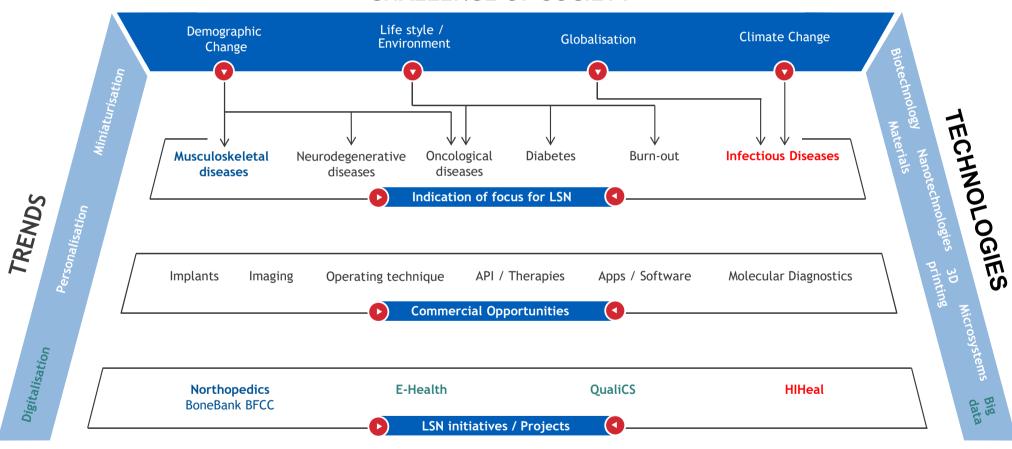
- Founded in 000 by the Federal States Han & Schleswig
- Mission: Streng pen the capacity for innovation as basis for economic growth
- 2010: PartiGipassonal furnadoted try in a public private partnership:
 Life Science Nortlass priction with to board of shareholders





STRATEGIC CONCENTRATION

CHALLENGE OF SOCIETY







01 BFCC - Baltic Fracture Competence Centre





PROJECT IN A NUTSHELL

- 13 organisations from seven countries round the Baltic Sea
- Duration: 36 months (2016 2019)
- Total budget: EUR 3.6 million
- Baltic Sea Region Programme 2014-2020
- Flagship project of the EU strategy



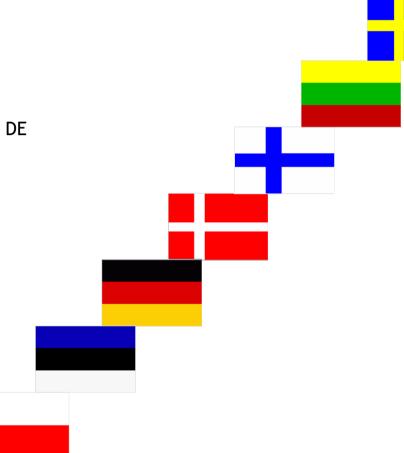






PROJECT PARTNERS

- Life Science Nord, DE (Lead Partner)
- Stryker Trauma, DE
- University Medical Center Schleswig-Holstein, DE
- University Medicine Greifswald, DE
- Sahlgrenska University Hospital, SE
- ScanBalt, DK
- · Lithuania University of Health Science, LT
- LifeScience Klaster Krakow, PL
- University Hospital Krakow, PL
- University of Tartu, EE
- Tartu Biotechnology Park, EE
- Bone Index Finland, FI
- BONESUPPORT AB, SE







BFCC

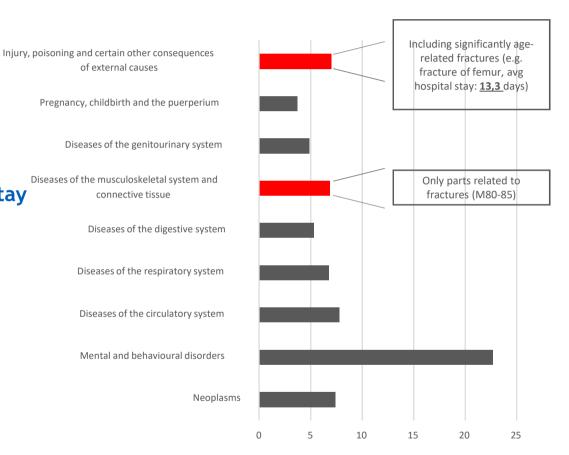
FRACTURES - HOSPITAL STAY





Average length of hospital stay (days) by disease/injury (2014)

Fractures are a frequent reason for hospital stay and fractures notably contribute to the average length of hospital stay







PROJECT ACTIVITIES



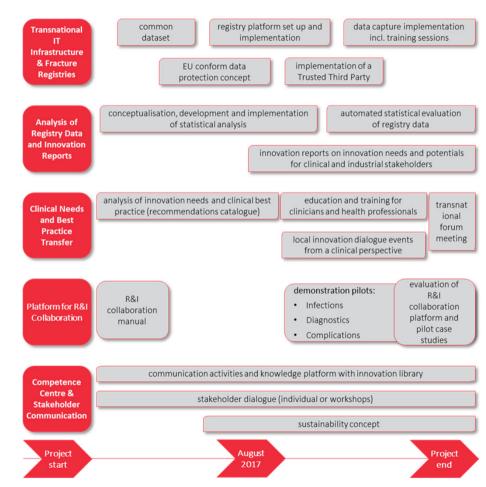


Project objectives

- Improve health outcome
- Reduce hospital stay
- Strengthen competitiveness and support growth of BSR companies
- Answer research questions about fracture-related complications etc.

Solutions

- Establish research and innovation network in fracture management
- Analyse clinical data from transnational registry
- Foster hospital-industry cooperation for new product and service development







TRANSNATIONAL FRACTURE REGISTRY





- Hospital / Existing fracture registry
 - Sahlgrenska University Hospital
- Hospital / Novel fracture registry
 - University Medical Center Schleswig-Holstein Lithuania University of Health Science University Hospital Krakow University of Tartu
 - Research institution / IT infrastructure
 - University Medicine Greifswald



PSN (pseudonym) pseudonymised MDAT (Medical data) MDAT + IDAT

















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THANK YOU

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COMPANY DATABASE







CONSULTING







TRAINING & QUALIFICATION







EVENTS







TECHNOLOGY TRANSFER







INTERNATIONALISATION







PROFESSIONALS, SKILLED WORKERS





CLUSTERMARKETING



CLUSTER COOPERATIONS







NEWSLETTER







FINANCING







MATCHMAKING







PUBLIC RELATIONS





PRINT MAGAZINE







PROJECT COORDINATION







DELEGATION VISITS







JOB BOARD

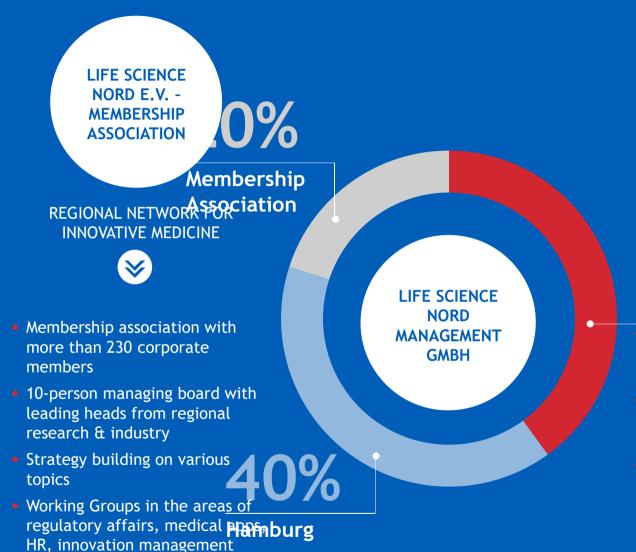






CAREER FAIR





NORD
MANAGEMENT
GMBH

ONE CENTRAL CONTACT FOR LIFE SCIENCES IN NORTHERN GERMANY

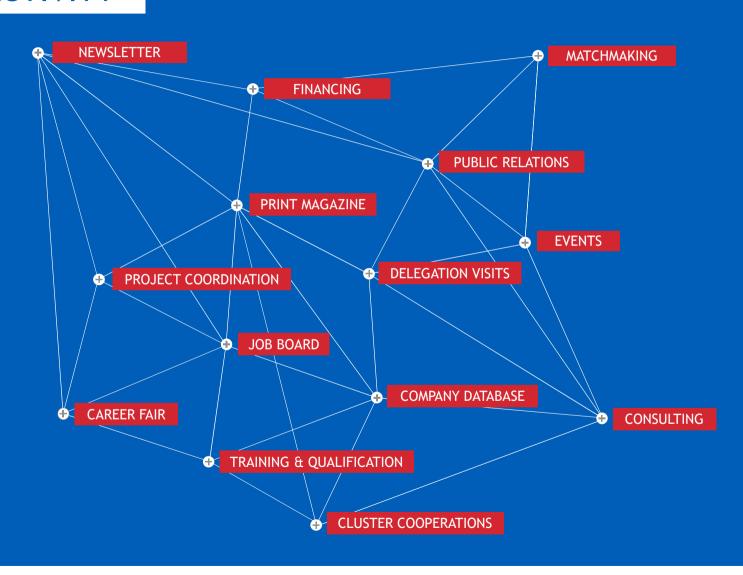
4⁸%

SEPHESWig-4901 States Hamburg
& Schleswig-Holstein

- Mission: Strengthen the capacity for innovation as basis for economic growth
- 2010: Participation of the industry in a public private partnership: Life Science Nord association entry to board of shareholders

FIELDS OF ACTIVITY





JOINING FORCES FOR SUCCESS

20% companies **BIOTE** PHAR with 18,850 employees

FOCUS TOPICS

Drug research

Diagnostics

Enabling technologies

boratory supply

US INDICATION

- ncology
- Neurology
- Infections
- Inflammation

MEDTECH PHARMA

Meditect

JOINING FORCES FOR SUCCESS

250 companies



with 23,450 employees





FOCUS TOPICS

- Dnagingsteartthologies
- Dirægiisistricsurgery
- Emplaintg/ltegy/hnologies
- Laboratory supply

FOCUS INDICATIONS

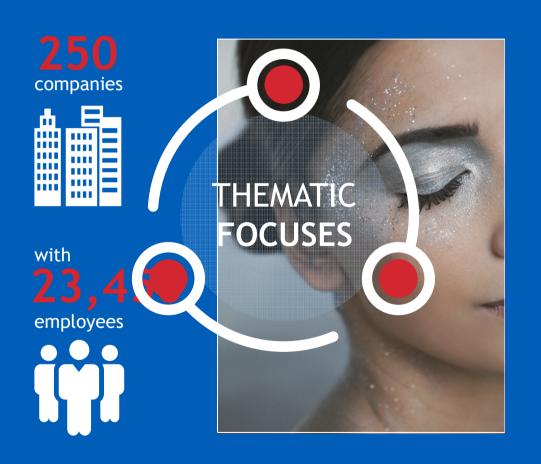
- Musoløgykeletal diseases
- Maflamohogytion
- Nhéacblogical diseases
- Inflammation







JOINING FORCES FOR SUCCESS



FOCUS TOPICS

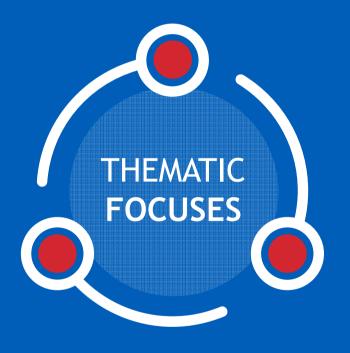
- Imaging technol
- Precision seger
- Implant logy

FIELDS OF

FOCUS INDICATION FOCUS

- ion
- Neurous sal diseases

MEDTECH





THEMATIC FOCUSES



