

## Member Services

- **ScanBalt Business Club**

Match-making, access to investors/business support, marketing support

- **Think Tank**

Ideas generated between companies, regions, clusters and funding sources

- **Accelerator**

Promoting projects, coordination of funding sources, smart specialization

- **Communication and Marketing**

ScanBalt News and Business Club Information (monthly), web, social media, contact to extensive network

- **Public affairs**

Promoting the common interests of the regional clusters

## Membership of ScanBalt

Any organization involved in health and life sciences and located in ScanBalt BioRegion can apply for Founding or Institutional membership.

Any organization involved in health and life sciences and located outside ScanBalt BioRegion can apply for affiliated membership.

Apply online  
<http://scanbalt.org/members/become-a-member/>

### Contact information

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# A Global Hotspot for Health and Bio Economy



### **The capacities**

More than:

- 3000 companies
- 50 health care clusters
- 75 health care science parks
- 60 universities

### **The drivers**

Demographic shifts

Extensive digitalization in health care

Large-scale modernization and expansion in the hospital sector

### **The market**

Baltic Sea Region is among the most dynamic healthcare markets in Europe

Constantly growing demand for medical supplies and services

HEALTH AND LIFE SCIENCES



**ScanBalt**  
**BioRegion**

**Health and Bio Economy  
on Top of Europe**

- More than 100 companies active in ScanBalt Business Club
- Widened market access for companies assisted by ScanBalt
- Baltic Sea region as one test and development site for health care products and services
- More than 25 million EUR attracted to projects
- 19:1 return on investment for members
- Decentralized and acting regionally via liaison offices and nodes
- Partner agreements with investors
- Leading European example of macro-regional collaboration