



Medtech Market Discovery, India 2017

New Delhi- Bangalore, India

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School of International Biodesign

www.sibiodesign.net



The goal of School of International Biodesign (SIB) is to train the next generation of medical technology innovators and create an ecosystem of frugal medical innovations. This facilitated through a fellowship and events. Funded by the Department of Biotechnology, Ministry of Science and Technology, Government of India, the SIB Program is centered in New Delhi and administered as a collaboration between Stanford University, the Indian Institute of Technology Delhi, the All India Institute of Medical Sciences (AIIMS) and Queensland University of Technology. Biotechnology Consortium of India (BCIL) manages the intellectual property from the program.

Medanta the Medicity

www.medanta.org



Medanta – The Medicity is one of India's largest multi-super specialty institutes located in Gurgaon, a bustling town in the National Capital Region. Founded by eminent cardiac surgeon, Dr. Naresh Trehan, the institution has been envisioned with the aim of bringing to India the highest standards of medical care along with clinical research, education and training. Medanta is governed under the guiding principles of providing medical services to patients with care, compassion, commitment.

Spread across 43 acres, the institute includes a research center, medical and nursing school. It has 1250 beds and over 350 critical care beds with 37 operation theatres

catering to over 20 specialties. Medanta houses six centres of excellence, which will provide medical intelligentsia, cutting-edge technology and state-of-the-art infrastructure with a well-integrated and comprehensive information system.

Medanta – The Medicity brings together an outstanding pool of doctors, scientists and clinical researchers to foster collaborative, multidisciplinary investigation, inspiring new ideas and discoveries; and translating scientific advances more swiftly into new ways of diagnosing and treating patients and preventing diseases. A one-of-its-kind facility across the world, Medanta through its research integrates modern and traditional forms of medicine to provide accessible and affordable healthcare.

Indian Institute of Science (IISc)

www.iisc.ac.in



Indian Institute of Science (IISc) is a public university for scientific research and higher education located in Bangalore, India. IISc has 39 departments, 3500 students, and 500 academic and scientific staff. In recent years, through new initiatives like CiSTUP (The Centre of Infrastructure, Sustainable Transportation, and Urban Planning), the Divecha Centre for Climate Change, the Centre for Neuroscience, the Centre for Excellence in Nano Science and Engineering (CeNSE), and the Robert Bosch Centre for Cyber Physical Systems (RBCCPS), the Institute has vigorously promotes interdisciplinary research. CiSTUP, RBCCPS and a new Centre for Brain Research are expected to conduct translational research in their respective areas, in order to better connect with industry and society.

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Thyrocare

www.thyrocare.com



Thyrocare Technologies Limited is India's first and most advanced Totally Automated Laboratory having its strong presence in more than 2000 cities / towns in India and internationally.

Thyrocare operates with a Centralized Processing Laboratory (CPL) in Mumbai - India for esoteric tests; and Regional Processing Laboratory in major metro cities of India and other parts of Asia. We have focus on strong technologies, strong brands and strong systems that enable all laboratories to give their clients the best of science and technology at an affordable cost.

With a belief that 'Quality' is the heart of any intelligent management, Thyrocare became one of the first Indian diagnostic laboratories to obtain internationally renowned quality. Accreditations like ISO 9001-2000 rating as early as 2001, which now escalated to ISO 9001:2008 NABL, (National Accreditation Board for Testing and Calibration Laboratories) in 2005 and CAP (College of American Pathologists) certification in 2007.

GE Healthcare



www3.gehealthcare.com

GE Healthcare provides transformational medical technologies and services that are shaping a new age of patient care

Our broad expertise in medical imaging and information technologies, medical diagnostics, patient monitoring systems, drug discovery, biopharmaceutical manufacturing technologies, performance improvement and performance solutions services help our customers to deliver better care to more people around the world at a lower cost. In addition, we collaborate with healthcare leaders, striving to leverage the global policy change necessary to implement a successful shift to sustainable healthcare systems.

Our "healthymagination" vision for the future invites the world to join us on our journey as we continuously develop innovations focused on reducing costs, increasing access and improving quality around the world.

Headquartered in Chicago, IL, GE Healthcare is a unit of General Electric Company (NYSE: GE). Worldwide, GE Healthcare employees are committed to serving healthcare professionals and their patients in more than 100 countries.



InnAccel

www.innaccel.com



Affordable and appropriate medical devices and diagnostics are an integral part of an effective healthcare system, but continue to be a critical unmet need for billions of consumers in emerging markets like India. This gap exists because Western MedTech innovation (directed, as it is, towards resource-rich, reimbursed, price-insensitive markets) is fundamentally misaligned with the resource and skill-constrained, self-pay, price-sensitive emerging markets. This critical need is fast becoming a generational market opportunity as MedTech expenditure explodes globally, reaching \$42 billion in India, and over \$200 billion in BRICS by 2025. Emerging markets require a new kind of innovation, Affordable Innovation, which results in products that effectively address the resource-constraints, skill gaps, and price sensitivity endemic in these markets.

InnAccel has created India's first MedTech innovation platform, anchored by state-of-the-art R&D facilities and a network of national and global partners, to drive such innovation, and transform healthcare globally.

roughly \$1{800... This is the kind of innovation that can transform healthcare for patients."

The company's centres provide care in over 30 specialties. It operates around 60 facilities with over 5,600 operational beds. The company operates facilities and beds across hospitals that are owned, operated, leased and managed, and over 101 operational beds and 104-capacity beds facility in the Cayman Islands.

Narayana Health

www.narayanahealth.org/



Narayana Hrudayalaya Ltd is engaged in operating a network of hospitals in India. Narayana Health has been lauded world over for their innovative approach to the medical sciences. The hospital is now able to perform heart surgeries at costs that are 1/3d lesser than what it was in the country 26 years ago. The hospital has been an object of study of several universities like Harvard, Stanford and Wharton. McKinsey wrote "Those in need of heart surgery could do a lot worse than jump on a plane to India's Narayana Hrudayalaya Hospital{ one of the world's leading cardiac centres, which is doing open-heart surgery for

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