

## The Importance of Collaboration

17-10-18, ScanBalt Forum Åsalie Hartmanis, Managing Director

#### **SwedNanoTech**

- ✓ Network for industry and academia
- ✓ The voice of responsible nanotech development
- ✓ The neutral contact point for Swedish nanotechnology
- ✓ In operation since 2011



In theory ...

Ideas Products



## In real life ... explain idea apply apply 181 discuss O)ii J∂∂W product



- ~3 000 nano scientists
- Major academic hubs
- Heavy public investment in basic science
- Research facilities open for industry
- International recognition
- Well-educated public
- Early adaptors





It's not easy being small

#### NanoScan – Swedish Institute

- Expand existing network
- Develop new network
- Sweden-Estonia-Latvia-Finland

- Meeting of minds
- Open dialogue
- Enable sustainability-oriented innovation
- Mutual learning among different kinds of experts
- Joint action plan for development of a quality enhancing business model by activation of nanotechnology and advanced materials.

#### One region, zillions of possibilities

Life science

Energy storage

Clean tech

**Electronics** 



#### Hurdles for innovation

- ✓ Market not ready no demand
- ✓ Low legitimacy
- ✓ The grass is greener on the other side





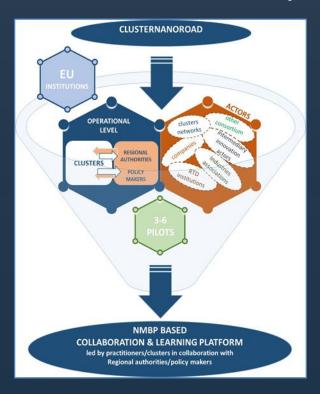
# SWED NANO TECH

#### Project mission

- Mapping initiatives that support enabling technology uptake
- •Build a network of cross-sectoral clusters for joint activities
- Create a roadmap for clusters to implement enabling technologies
- Pilot actions across clusters and sectors



#### To learn from others and deploy





Success factors for clusters

Get policy makers on board

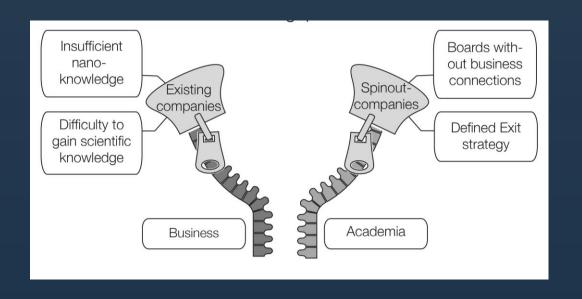
Strong industry interaction

Strong academic position

International connections

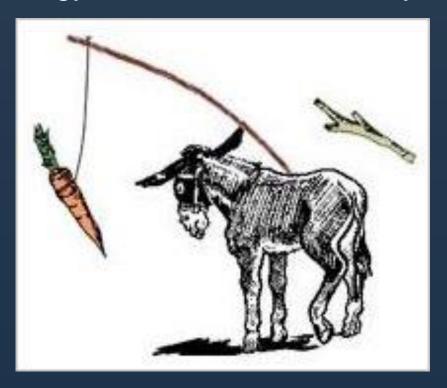


#### The gap increases





#### Technology shift does not come by itself





#### No one wants to be...

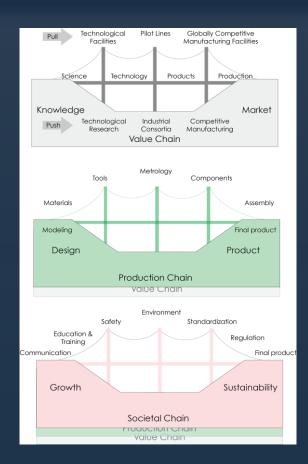




"Bridge over

**Troubled** 

Water..."



### "Life will find its way"



#### Tänan teid tähelepanu eest!

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